

## InfraSource Underground Construction

Arby Construction Inc. merged with InfraSource Underground Construction LLC on Aug. 31 as part of an internal reorganization of Quanta Services Inc. companies. Both Arby and InfraSource are subsidiaries of Quanta, and this merger is intended to streamline services within the Quanta organization. 630.613.3300, [infrasourceinc.com](http://infrasourceinc.com)

## New Holland Construction

New Holland Construction's training team held a 5-day training session for dealer salespeople from across Latin America and the Caribbean at its Carol Stream facility. The participants traveled from Argentina, Brazil, Chile, Colombia, the Dominican Republic, Puerto Rico, Mexico, Nicaragua and Panama to attend the training program, which covered New Holland Construction's full product range and included a combination of classroom and field sessions.

The training program aimed at giving participants hands-on experience of the benefits and competitive ad-

vantages of New Holland equipment. In the field sessions participants were able to compare New Holland equipment with the competition while performing practical operations. They completed obstacle courses and digging exercises with a variety of New Holland and competitive machines, which included skid-steer loaders, compact track loaders, loader backhoes, dozers and wheel loaders. They were given the task of preparing surveys on each product for discussion in a subsequent classroom session. 630.260.4000, [newholland.com](http://newholland.com)

## Mears Group



Gary Walker has joined Mears Group in the Business Development division of Pipeline Integrity Services. Walker will be assisting Vice President William F. Marshall, P.E., in supporting customer's needs in regards to pipeline integrity.

Prior to joining Mears, Walker spent more than 2 years in the Chicago area performing the role of business development representative for American

Innovations. He spent 20 years of his career at Corpro Companies working in sales, as account executive and district manager. He has 25 years experience in the corrosion control and cathodic protection industry, and has been a member of NACE since 1983. 989.433.2929 x135; [kara.albaugh@mears.net](mailto:kara.albaugh@mears.net)

## Volvo CE

Olof Persson will assume the position of president of Volvo Construction Equipment on Nov. 1. He replaces Tony Helsham, who will remain in the Volvo Group Executive Committee, with a responsibility to support the growth of soft products in the Group.

Persson is currently president of Volvo Aero. He will, as of the same date, be replaced by Staffan Zackrisson, who is presently head of Marketing, Programs and Sales in Volvo Aero.

Persson has been with Volvo since 2006 and has previously held executive positions within the Bombardier Group, ABB and the Daimler-Chrysler Group.

Helsham will now focus on the growth of soft products in the Volvo Group. 828.650.2043, [volvo.com](http://volvo.com)

## TBE Group

Florida based TBE Group has joined forces with international firm and Australian based Cardno Limited.

The merger with Cardno, a professional services firm founded in 1945 in Brisbane, Australia, means that TBE, a 450-person engineering, environment and planning firm becomes a key part of an international industry leader with a combined resource base of 3,400 staff working on projects in more than 60 countries.

TBE brings to Cardno a core competency in coordination of major infrastructure projects - particularly in the areas of utility mapping, utilities coordination, right-of-way acquisition and relocation, transportation engineering, construction engineering, and civil and environmental engineering. Government agencies and private contractors utilize the services of TBE to save considerable money and time during construction.

Cardno brings to TBE a broader range of civil and structural engineering, international development assistance, environmental, project management and planning services across many countries including Australia, New Zealand, U.S., UK, Indonesia, Ke-

nya, Sri Lanka, China and UAE.

Additionally, Cardno's leadership in social infrastructure work was a compelling reason for TBE to consider this relationship. Cardno provides opportunities for TBE to become part of a committed, global focus to help developing nations and countries adversely affected by natural disasters and conflict to build and implement social and physical infrastructure programs.

With the addition of TBE, staff reporting to Cardno's U.S. operations now comprise 1,150 across 39 offices and a further four branch offices in the UK, Belgium and Canada. Cardno's other U.S. businesses include WRG Design, Emerging Markets Group and XP Software.

TBE's key management will become Cardno shareholders and remain active in the company. Pat Beyer, the founder of TBE, will remain as president. 727 531 3505, thegroup.com; 503 734 1800; cardno.com

### McElroy

McElroy Manufacturing recently announced three key international organizations have become authorized international distributors for McEl-

roy's pipe fusion products. The three new distributors are Geomembranas Y Geosinteticos S.A. De C.V. of Mexico, Rho-Tech/SKW Industrial Supplies of South Africa and QSI Motor Group of Venezuela.

Geomembranas Y Geosinteticos S.A. De C.V. has a long dealer relationship with McElroy Manufacturing, even hosting regular McElroy University training classes at their facilities in Mexico.

Rho-Tech is based in Durban, South Africa, and services McElroy equipment in Southern Africa, including Zambia, Madagascar, Kenya, Botswana, South Africa and the Democratic Republic of Congo. Dealing primarily in the water and mining industries, Rho-Tech has had a working relationship with McElroy for two years, with a goal of significantly increasing McElroy's fleet of fusion equipment in Africa.

Venezuelan company QSI Motor Group offers technical support and product solutions for construction, water, mining, telecommunications and other industries in South America. QSI Motor Group shares McElroy's passion for customer satisfaction and job productivity through consult-

ing and training. A wide range of McElroy fusion machines are already available through QSI Motor Group. 918.831.9285, mcelroy.com

### Topcon Positioning Systems

Topcon Positioning Systems has announced two appointments to its Telematics Business Unit.



Richard Savage has been named western region sales manager-telematics and Ron Ludchak named eastern region sales manager-telematics. Their territories will cover the U.S. and Canada.



Mark Bittner, Topcon senior vice president-telematics, said, "Savage and Ludchak have proven sales records and experience in telecommunications and the construction equipment markets. They will significantly contribute to developing Topcon's U.S. and Canadian dealer networks for telematics."

Topcon recently entered the telematics marketplace by forming the new business unit headed by Bittner.

Topcon's emergence as a global player in the telematics business is the result of a joint venture with Divitech S.p.A., a telematics solution provider based in Turin, Italy, forming the joint venture company Tierra. Topcon Tierra, the product of the venture, is a job site management system utilizing remote communications devices to provide a centralized information service on virtually every aspect of a job site.

Before joining Topcon, both Savage and Ludchak worked for Qualcomm, a wireless technologies and data solutions company; both directed sales teams. 925.245.8300, topcon-tierra.com

### Yanmar

Yanmar America Corporation has moved their corporate headquarters from the Chicago area to 101 International Parkway, Adairsville, GA 30103. According to Yanmar America's recently appointed COO, Tom Calhoun, this new complex will house manufacturing, engineering, marketing and administration activities supporting Yanmar's North American businesses, including the Construction, Agricultural and Marine divisions.

The Industrial Engine and Parts groups will continue to base their marketing, customer service and applications support operations in Buffalo Grove, IL.

The Adairsville facility, situated an hour north of Atlanta, includes 480,000-square-feet of production space and enough acreage that continued expansion can be readily achieved. 770.877.7570, yanmar.com

## Skanska USA Civil

Rich Cavallaro, executive vice president of Skanska USA Civil Northeast, is being promoted to the position of president of Skanska USA Civil effective January 2009.

Cavallaro holds a Mechanical Engineering Degree from City College of New York and has 25 years of experience in the industry.

Cavallaro began his career with Skanska in 1996 as a senior estimator and was responsible for the winning bid of the firm's first billion dollar contract. Since that time, he has led numerous successful bids in areas as diverse as transit, power and water treatment.

Sal Mancini will retire after 41 years of continuous service to the company

having served for the last 10 years as Business Unit President. Mancini will be available as senior advisor for Cavallaro for the coming two years. 718.746.2785, skanska.com

## Pure Technologies

Pure Technologies, a world leader in the development and application of innovative technologies for inspection, monitoring, and management of physical infrastructure, is expanding their Columbia, MD, office. The expansion, which will include a staff increase from five to 20 employees, is scheduled to continue through first quarter of 2009.

"We realize that in order to remain responsive to the demands of our clients and grow our business, an expansion of the U.S. operations was essential. We are finding that an increasing number of infrastructure managers are using condition assessment and monitoring as part of their standard operating procedures for proactively managing infrastructure. We expect more growth in this area and, with this expansion, Pure is well positioned to meet the demand," said Mark Holley, president of Pure Technologies US. 403.266.6794, puretechnologiesltd.com ■

## Efficiency Production Launches Used Trench Shields Program

Efficiency Production, manufacturer of trench shielding and shoring products, introduces their first-of-its-kind Trench Shield Repair & Recertification Service. The program aims to "repair and recertify" used or damaged trench shields by repairing the shield's damaged components and then recertifying the trench shield with new OSHA compliant P.E. certified manufacturer's tabulated data, including new depth ratings.

"With steel prices soaring and no relief in sight, Efficiency Production wants to provide the underground utility industry with a cost effective alternative to purchasing new equipment," explains Ken Forsberg, president of Efficiency Production. "Even though some used trench shields are beyond repair, many are repairable, and can be repaired and recertified at an affordable cost."

Efficiency Production is the first manufacturer of trench shielding and shoring to launch a Trench Shield Repair & Recertification Service, and will include other manufacturer's trench shields, shoring, or support equipment like bedding boxes. The company will also refurbish slide rail system components, such as steel posts and panels; aluminum trench shields such as XLAP, aluminum modular Build-A-Box components such as panels and corner posts, and Corru-Lite (corrugated aluminum panel) shields; hydraulic vertical shores, hydraulic walers, and hydraulic aluminum trench shields; and Stone Mizer bedding material container. 800.552.8800, efficiencyproduction.com

## RitchieWiki Equipment Site Launched



Ritchie Bros. Auctioneers, the world's largest auctioneer of industrial equipment, has rolled out an industry-first - a

free online wiki for the equipment industry at [www.RitchieWiki.com](http://www.RitchieWiki.com). Using the software provided by Wikipedia, Ritchie Bros. has created a one-stop public resource for equipment information, one that the community at large can research, read, add to and edit.

"Dave Ritchie, co-founder of Ritchie Bros. Auctioneers, has always wanted to collect the knowledge and expertise of our company and our customers and gather it in some sort of library or repository," said Clay Tippett, vice president of Internet Services for Ritchie Bros. "There is a vast body of information about equipment in the world - but it was not all in one place and a lot of it is hard to access."

Tippett said that a wiki is the best way to compile information and to ensure availability to the greatest number of people. Information can be constantly added, elaborated, and updated democratically by thousands of individual contributors that all have different information to share.

The new equipment wiki, called RitchieWiki, has reference-quality material on equipment, manufacturers, people, uses, projects

and history. There also are specifications for more than 9,200 different machines and growing. Not only can you find out the length and width of a machine, perhaps for transporting purposes, but you can also find out other information such as the depth an excavator can dig, or the bucket capacity of a wheel loader. There is also a comparison feature on the specifications tool that allows you to evaluate up to four different models of equipment at a time.

The free public site is sponsored by Ritchie Bros. Auctioneers, and will be moderated by the company after the roll-out with rules in place to only allow reference-quality, encyclopedic material. No promotional, libelous or self-serving writing will be allowed on the site.

The RitchieWiki site is populated with:

- 2,000+ pages
- 650+ photographs
- 9,200+ equipment specifications
- 500+ articles

"We are encouraging equipment enthusiasts and anyone with knowledge to share and edit the existing content and to add new information and photos to RitchieWiki," said Tippett. "With the industry's help, this will be the most comprehensive, up-to-date library of equipment information in the world." 800.663.8457, [rbauction.com](http://rbauction.com)