

American Augers Promotes James Pfeiffer To President



Astec Industries has promoted James Pfeiffer to the position of president of American Augers. Pfeiffer has been with American Augers since March 2005, serving as general manager.

Prior to joining American Augers, Pfeiffer was vice president of marketing for Blount Inc., a manufacturer of forestry industrial equipment. He has several years of experience in the underground technology industry, spending 19 years with Charles

Machine Works. Pfeiffer is a graduate of Oklahoma State University with a bachelor of science in agriculture. (800) 324-4930, americanaugers.com

Joseph Barsoom Appointed Senior P.E.



Joseph Barsoom has been named senior principal engineer in the Denver office of Parsons Brinkerhoff (PB), a global infrastructure consulting, engineering and construction management firm.

Barsoom has more than 43 years of experience in civil engineering, and the planning, design and construction management of public works projects. Prior to joining PB, he served as director of engineering for the wastewater management division of the city and county of Denver. He supervised planning, design and construction of flood control, sanitary and storm sewer systems.

Barsoom earned a master's degree in civil engineering from the University of Colorado and a bachelor's degree in mining engineering from Assuit University in Egypt. (303) 832-9091, pbworld.com

PE Conduit Makers Dura-Line, Arnco Sold

Boston private equity firm Audax Group has acquired two polyethylene pipe and conduit makers – Dura-Line Corp. from Boca Raton, FL-based Sun Capital Partners Inc. and Arnco Corp. from owner and Chief Executive Officer Robert Smith. Audax officials declined to disclose the terms of either purchase.

Combined, Knoxville, TN-based Dura-Line and Elyria, OH-based Arnco have more than \$100 million in annual sales, according to Audax.

While Arnco and Dura-Line have been competitors to date, each company has a stronger market position in a different end market, with very little overlap, Audax officials said. Dura-Line is a leader in the telecommunications industry. Arnco's major customers are in the power and energy markets.

Arnco and Dura-Line will continue to run independently of one another, though some Arnco products may be made out of Dura-Line's newest facility – a 40,000-square-foot plant in McAlester, OK, that opened last year. Smith will serve as chairman of the firms; Dura-Line CEO Pares Chari will be president and CEO. (617) 859-1500, audaxgroup.com

BakerCorp

Baker Tanks, a containment, pumping and filtration equipment rental solutions leader, is rebranding the company by unveiling a new name and logo, BakerCorp, effective in April. Baker Tanks began as a small operator of vacuum trucks in 1942. Today the company is comprised of five diverse businesses; Baker Tanks, Baker Pumps, Baker Filtration, Address Walsh and Cormier Shoring and Equipment. (562) 430-6262, bakercorp.com

United Coatings

United Coatings, a manufacturer of protective coatings for the construction industry, recently announced that it has been acquired by Quest Specialty Chemicals Inc., and its equity partner Huron Capital Partners LLC. According to officials from Quest, the acquisition will provide United Coatings with more capital resources and allow them to increase their presence in the construction coatings industry.

Operations at United's manufacturing facilities in Spokane, WA, and Phoenix, AZ, will continue uninterrupted and all of its management was retained.

Quest is engaged in a major initiative to expand its presence in the coatings industry and the acquisition of United Coatings is its fourth purchase of a coatings manufacturer over the past two years. (800) 541-4383, unitedcoatings.com

STS Consultants, AECOM

AECOM, a global provider of professional technical and management support services for government and commercial clients, has acquired STS Consultants Ltd., a Vernon Hills, IL-based engineering consulting firm with more than 550 engineers, scientists and support personnel in 18 offices in the United States and the United Arab Emirates.

The combination of AECOM, whose 28,000 staff members serve clients in more than 60 countries, and STS, which is recognized worldwide for its capabilities in complex foundations, construction services, site development, facilities support and transportation engineering, leverages the strengths of both companies.

Tom Wolf, president and chief executive officer of STS, will continue to lead the organization and become a member of the AECOM core management group. (212) 973-3167, aecom.com

Radiodetection

Radiodetection has launched its new global website at www.radiodetection.com featuring comprehensive technical and application details for Radiodetection's complete product range.

With a newly-added search facility, users can quickly and easily find specific product information from any of the five areas of Radiodetection's business: location, inspection, cable test products, dryers and air flow and temperature sensors. A News Section is regularly updated with the latest product releases, company and application information. Downloads can be conveniently accessed, enabling users to choose where and when they want to read relevant information.

To further enable customers to quickly find appropriate information, the site has specific industry and application sections. Customers can go directly to the industry in which they work – Gas Transmission, Power or Telecom – and they will find details on all the relevant products. For contractors who work across a range of industries, a comprehensive list of commonly encountered applications has also been included on the new site. By simply clicking on the listing, a number of products helpful in those particular applications can be accessed and information read and downloaded. (207) 647-9495 ext 186, radiodetection.com

CertainTeed

CertainTeed has named Banu Kadioglu as pipe marketing manager for the Pipe & Plastics Group. In this capacity, she will focus on delivering new and innovative products and value-added services to the company's core water, sewer, electrical, mining, irrigation and water well markets; and on identifying new opportunities to grow the business. In her new role, Kadioglu will also have full product management responsibilities for plastic pipe systems, including the contractor-proven Certa-Lok family of restrained-joint products and for managing all aspects of the marketing program.

Kadioglu began working at Saint-Gobain Corporation; a delegate to the parent company Compagnie de Saint-Gobain based in Paris, France, in 2001 as a business analyst in the Corporate Information Technology Department and became manager of internal reporting in 2005. Kadioglu has a bachelor's degree in economics from Bilkent University in Ankara, Turkey, and a master of Business Administration degree with a specializa-

tion in management information systems, from LaSalle University in Philadelphia. certainteed.com

McLaughlin Group

McLaughlin Group recently announced the addition of Kevin Wise, as a new regional sales manager for the company. Wise brings more than 15 years of underground construction experience with both Case and Vermeer. His responsibilities will include sales, training and support to customers and dealerships in a 10-state area: SD, KS, NE, CO, AR, Western TN, TX, LA, MS and MO. (800) 435-9340, mightyhole.com

Case CE

The U.S. Army TACOM (Tank-Automotive and Armaments Command) awarded a contract valued at more than \$160 million to Case Construction Equipment to build nearly 1,500 compact track loaders and more than 1,900 skid-steers during a 10-year period.

Jim Hasler, vice president, Case Construction Equipment, said, "Case earned this award based on our response to a request for proposal that included among its key criteria the ability to support the vehicles with parts and technical services globally, the technical performance and reliability of our machines, and our past performance in supporting other military contracts. In all these areas, Case was evaluated as 'Excellent,' and Case skid steers and compact track loaders were deemed to provide the best overall value to the military."

The Tier III-compliant machines, called the M400T and M400W for tracked and wheeled units, respectively, will be built at the Case manufacturing plant in Wichita, KS, to exclusive military specifications. Each machine will be delivered with four attachments – a four-in-one bucket, auger, hydraulic hammer and pallet forks, all housed in a self-contained, transportable module.

Case will deliver the first test machines in 2008, with proposed production continuing through 2017.

During the past 36 months, Case has earned military contracts valued at more than \$270 million. (262) 636-6011, casece.com

Volvo

With the purchase (70 percent) of Chinese wheel loader and excavator manufacturer Lingong, at the end of last year, Volvo is now the world's largest supplier of wheel loaders, according to Volvo CE chief Tony Helsham. He said that outside of China, Volvo was the world's second largest supplier of wheel loaders, but its Lingong investment has catapulted it into first place.

Volvo will be selling about 25,000 wheel loaders each year. Adding that achievement to its world number one position in articulated dump trucks, and number four position in excavators, puts Volvo on track to be a "clear number three" in the global construction equipment market by 2009, he said.

Volvo wheel loaders will continue to be manufactured in Sweden, the U.S. and Brazil. (828) 650-2222, volvoce.com

Godwin Pumps Wins 2007 Forbes Enterprise Award

Godwin Pumps has been selected as a winner of a 2007 *Forbes* Enterprise Award. Godwin was represented at the award ceremony held in March at Lincoln Center in New York City by President John Michael Paz and Sales Manager Michael Delzingaro.



Created to honor businesses and business leaders for their outstanding achievements, the *Forbes* Award recognizes businesses in 25 categories. Godwin was the winner in the "Business Services" category.

Sponsored by *Forbes* magazine, Verizon, FedEx, AIG, American Express and the United Way, the Forbes Awards recognize excellence in five areas: marketing, customer service, employee relations, community service and new product/service offerings.

"Being recognized by *Forbes* magazine is a great honor. More than that, though, it's a tribute to the hard work of our 600 employees around the world," says Paz.

A 1978 graduate of Dickinson College, Paz joined Godwin Pumps upon his graduation. He became president in 1985, and opened the first Godwin Pumps rental office in 1990.

Godwin makes and distributes industrial pumps used for municipal sewer bypass work and to drain mines, quarries and construction sites. Today, Godwin Pumps maintains a fleet of more than 5,000 portable rental pumps and related accessories in 24 company-owned locations throughout the U.S. (856) 616-2886, godwinpumps.com

Trencor Introduces New Wheel Trencher

Astec Underground unveiled its newest wheel trencher at its Loudon, TN manufacturing facility recently. This model is scheduled for H.C. Price's spread on the Rockies Express Pipeline Project.



The Trencor T1360 Wheel Trencher features the capability to dig up to 9 feet deep and 66 inches wide – the widest in its weight class. It's designed to meet the needs of contractors installing large diameter pipelines or water and sewer projects.

Astec Underground has consolidated manufacturing of all its products at the Loudon, TN, facility with the exception of

larger, custom directional drills which are still built at the American Augers facility in Salem, OH. The Loudon facility was originally built by John Deere and later acquired by Case. Astec later purchased it and the small utility trencher line from Case. astecunderground.com